

## Introduction

Welcome Week at the University of Liverpool is bursting with activity and buzz around campus with new and returning students excited to make friends, get involved with activities and discover brands; making the marketing opportunities at the start of the academic year some of the most valuable.

Each year we introduce 9,000 new students to campus, and welcome back 21,000 to continue their studies. We have a range of marketing channels available during this period, giving you a great opportunity to raise brand awareness and create lifelong customers. We have an array of additional opportunities aside from those detailed in this pack so, whatever your marketing objectives, we have the channels to connect you with our students.



#### Contact

8

Media Campaign Manager: Laura Johnson

Laura.johnson@liverpool.ac.uk



07918377271

## Welcome Fairs

BARRAN AND AUGUNA A REAL

Taking place across the Guild building and outdoor spaces, the Commercial and Society Welcome Fairs are the biggest events of the year. The fairs are a who's who of student brands and a chance for students to get to know our Guild societies and activities. With an estimated footfall of 16k across 2 days, don't miss out on being part of the perfect opportunity to introduce your brand to new and returning students



## Welcome Fairs Indoor Activation

Secure your space inside with a Standard Stall, we provide you with a table and chairs for you to transform and make your own. Thinking big? We also have availability to make your space stand out from the rest with larger indoor space options.



#### Standard Stall

1.8mx1.5m - 1x Trestle Table, 2x Chairs

1 Day - £1000

#### **Standard Stall**

1.8mx1.5m - 1x Trestle Table, 2x Chairs

2 Days - £1700

\*Larger spaces available on request from £1100



# Welcome Fairs Outdoor Activation



We have an option for outdoor space on both days of our Welcome Fairs for vehicles, displays and interactive activities. The sites are included in the fair layout to ensure every visitor passes through the spaces.

<u>Guild Walk</u> 5mx3m 1 Day - £1600

Guild Walk 5mx3m 2 Days - £2900

\*Larger spaces available on request from £1700

# Welcome Fairs Goody Bags

Just launched a new product, or looking to share some samples? Be part of our Welcome goody bags. Generously packed ready for the arrival of over 7,000 students, you can say goodbye to staffing costs as we can distribute your freebies for you.



Product

£1100



w.liverpoolguild.org

## Welcome Week Media Welcome Mail Flyer Insert

Our Welcome Packs are sent out to new and returning home, undergraduate students, providing all the top tips and making sure they are excited for the semester ahead. Be part of our big hello and reach students before they've even stepped onto campus.

<u>New Students</u> <u>×6,000</u> **£1100** 

**Returning Students** 

x10,000

**£2700** 

£3500

in student numbers

All Students x25,000

Quantities subject to increase due to changes



# Welcome Week Media Wall Planner



A student house must-have, our Wall Planner is always in high demand. With 5,000 printed, it's the only guide to all academic dates and social events throughout the year and is in use all year round.

## Ad Square



## Welcome Week Media **Digital Screens**



We have 12 portrait screens located in high footfall areas inside and outside the Guild building; their eyecatching nature is ideal for getting your message across during the busy Welcome Week that attracted over 50.000 visitors last year.

#### September

Per screen, Per week £150

#### October

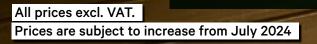
Per screen, Per week

£100

November - July

Per screen, 2 weeks

**£150** 



### Welcome Week Media

## Posters

With access to the prime poster sites on campus, showcase your brand at all the right locations.

<u>6 Sheet Poster</u> <u>x1 - Per Week</u> £150.00

#### **A3 Portrait Posters**

x5 - Per Week



MEET 1000 NEW FRIENDS • IN MEET 1000 NEW FRIENDS • IN LIFE-CHANGING WORKSHO LIFE-CHANGING • AND SO TRY NEW THINGS • AND SO

## Welcome Week Media Vinyl's

Leave the phone behind and take your advertising on campus. Discover how our vinyl opportunities can help you maximise your campaign reach and play a key role in the daily life of the consumer!

<u>Wall Vinyl</u> x1 - Per Month £970.00

<u>Table Tops</u> x5 - Per Month **£550.00** 

All prices excl. VAT. Prices are subject to increase from July 2024

60

APP ONLY DE

## Welcome Week Media Website



MISSION

With students visiting our website to stay up to date with student societies, events and Guild news and 37,000 unique users per month, www.liverpoolguild.org holds the key to reaching Liverpool students online with 24-hour access.

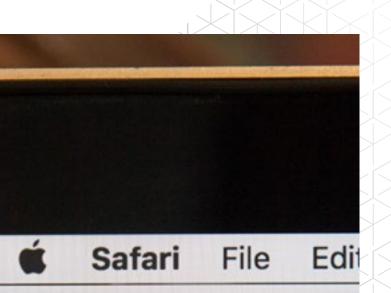
#### **Footer Banner**

1 week **£200 -** 2 weeks **£340** 3 weeks **£510 -** 4 weeks **£680** 

#### **Top Banner**

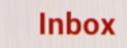
1 week **£275** - 2 weeks **£450** 3 weeks **£650** - 4 weeks **£800** 

## Welcome Week Media Email



With an average open rate of 45% on our email newsletters, it's no surprise that email comes out on top as the students' preferred channel of communication. We send a welcome email to all new and returning students post Welcome Week to communicate all the latest Guild news – and you can be a part of it too!

### Email Advert £450



Com

